

# Advance *your* leadership and project management skills

with a Master of Science in Management



UNIVERSITY of  
**SOUTH FLORIDA**  
Muma College of Business

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[usf.to/ms-management](http://usf.to/ms-management)

## About the Program

USF's Master of Science in Management is a versatile degree designed to help students become effective managers and to better understand people. This flexible 30-credit hour program is specifically created for busy professionals who want to maximize their potential (and pay) by mastering "the science of people" without having to quit jobs or reduce hours.

This degree is an effective combination of foundational courses that bolster the skills needed to guide people, projects, and teams in the constantly evolving business environment. It covers the business underpinnings that successful managers need through concentrations like project management, human resources, and management information systems. The diversity of course topics in the program provides a new breed of managers with proficiency in state-of-the-art courses like data analytics, leadership, creativity, collaboration, and project management concepts along with the traditional management courses.



*“The department is interested in not only our education or development, but also our professional development. Professors are concerned about student success - most of the students are working and have tight schedules so the professors try to work around that.” – Ugochukwu Ozoemena, Class of 2018*

### Core Courses (12 Credit Hours)

- MAN 6055 - Organizational Behavior and Leadership
- MAN 6289 - Organizational Change and Development
- MAN 6347 - People Analytics
- MAN 6121 - Emotional Intelligence and Social Intelligence in the Workplace

### Capstone Course (3 Credit Hours)

This course must be taken during one of the last two semesters of the student's program. It integrates the topics covered in the four other core courses.

- MAN 6950 - Capstone Experience in Leading Organizations

### Elective Courses (3 Credit Hours)

Elective courses may be selected from additional management courses or (with prior approval by the academic advisor) other areas of specialization such as sociology, information systems, psychology or communication.

The following courses are potential electives, depending on semester and offerings. Courses from concentrations not selected by the student may also be taken here.

- MAN 6905 - Independent Study (1-3 Credit Hours)
- MAN 6905 - Practicum Option
- MAN 6905 - Research Paper Option
- MAN 6930 - Selected Topics Credit Hours: (3 Credit Hours for This Program) (Management Internship)

#### Exemplar Acceptable Electives:

- GEB 6215 - Communication Skills for Managers
- MAN 6256 - Politics and Control in Organizations
- EDF 6534 - Human Development and Personality Theory
- LIS 6700 - Information, Strategy, and Decision Making
- SOP 6058 - Personality and Social Psychology (Social Psychology)
- ISM 6225 - Distributed Information Systems (for MIS concentration only)
- ISM 6436 - Operations and Supply Chain Processes (for MIS concentration only)
- ISM 6208 - Data Warehousing (for MIS concentration only)
- ISM 6485 - Electronic Commerce (for MIS concentration only)

### Practicum Option (1-3 Credit Hours)

The practicum option requires students to work on an applied project related to management / project management. Typically this can occur at the student's place of employment and is jointly supervised by a faculty member and a manager in the company.

### Research Paper Option (3 Credit Hours)

This option requires students to work on a scholarly publication related to management. The student picks a scholarly research topic, conducts a literature survey, designs a research method, collects data, analyzes the data, and writes a research paper. The research paper option (MAN 6905) will count for 3 credit hours of electives.



# MS Management Concentrations



**The Human Resources concentration** offers a dynamic pathway for individuals who aspire to lead in the evolving field of human resource management. This program is designed to equip professionals with the skills needed to effectively manage and develop human capital, navigate complex employment laws, and lead organizations with ethical, innovative, and strategic HR practices. Whether you are seeking to enhance your existing HR skills or pivot into a rewarding new career, this concentration will provide you with the expertise to thrive in today's competitive business landscape.

**Core Courses (Required):**

- MAN 6305: Human Resource Management
- MAN 6406: Employment Law

**Choose Two Additional Courses:**

- MAN 6448: Negotiating Agreement and Resolving Conflicts
- GEB 6445: Social, Ethical, and Legal Systems
- MAN 6435: Contract Management
- BUL 5842: Risk Management and Legal Compliance

Prerequisites Required: Students must meet all course prerequisites before enrolling in these advanced-level courses.



## The Quantitative Management concentration

is designed for high-potential professionals ready to elevate their career and become a data-literate manager. This program offers a robust business foundation, with a focus on the analytical skills that are essential for success in any industry.

**Required Courses:**

- QMB 6304: Analytical Methods for Business
- ISM 6136: Data Mining

**Choose Two Electives:**

- ISM 6155: Enterprise Information Systems Management
- QMB 6358: Data Analytics for Business
- ISM 6419: Data Visualization
- ISM 6405: Informatics and Business Intelligence

Prerequisites Required: Students must meet all course prerequisites before enrolling in these advanced-level courses. Consultation with the graduate director.



## The Contemporary Management concentration

equips you with the essential skills to thrive in fast-paced environments, offering advanced knowledge in managing creative projects, human resources, business analysis, and data-driven decision-making.

Not sure which concentration to choose? Find something appealing in each one? The Contemporary Management concentration provides a broad foundation in all key areas of business, giving you the versatility to become a well-rounded manager capable of navigating today's complex business world.

**Required Courses: To earn the concentration, students must complete five of the following courses:**

- MAN 6145: Managing Creative Projects
- ISM 6316: Project Management
- MAN 6305: Human Resource Management
- MAN 6930: Employment Law
- ISM 6124: Advanced Systems Analysis and Design
- ISM 6218: Advanced Database Management Systems
- QMB 6304: Analytical Methods for Business
- ISM 6136: Data Mining



## The Project Management concentration

focuses on developing the expertise to manage complex projects, lead teams, and adapt to global business challenges.

**Core Courses (Required):**

- MAN 6145: Managing Creative Projects
- ISM 6316: Project Management

**Choose Two Additional Courses:**

- MAN 6448: Negotiating Agreement and Resolving Conflicts
- MAN 6601: International Management
- MAN 6165: Principles of Collaboration
- ACG 6026: Accounting Concepts for Managers



## The Management Information Systems (MIS) concentration

provides students with the perfect blend of technical and business expertise to solve real-world business challenges in technology-driven environments. Designed in collaboration with Computing and Software Systems faculty, and guided by an industry advisory board, this concentration prepares graduates to analyze, design, and manage effective information systems that drive business success.

### Core Courses (Required):

- ISM 6124: Advanced Systems Analysis and Design
- ISM 6218: Advanced Database Management Systems

### Choose Two Additional Courses:

- ISM 6328: Information Security and Risk Management
- ISM 6156: Enterprise Resource Planning and Business Process Management
- ISM 6136: Data Mining
- ISM 6305: Managing the Information Systems Function

Prerequisites Required: Students must meet all course prerequisites before enrolling in these advanced-level courses.



## Admission Requirements

The MS in Management admission committee uses a portfolio approach: the strength of each applicant is determined based on the entire application. The committee will consider the following:

- Bachelor's degree from a regionally accredited university (or foreign equivalent)
- For applicants with a three-year bachelor's degree from a regionally accredited institution, the following requirements must be met:
  - Minimum GMAT score of 600 or a minimum GRE score of at least 321, and a minimum of 25th percentile in the verbal portion of the test.
  - When the three-year bachelor's degree is less than 120 hours from Non-Bologna Accord Institutions, a transcript evaluation from a NACES member is required to confirm equivalency.
- Valid GMAT (preferred), GRE, MCAT, LSAT, and PCAT (submitted scores must be within five (5) years of the term of entry)\*
- Statement of purpose
- Resume
- Three reference letters (one professional)
- Relevant professional work experience
- TOEFL score for international students not coming from English-speaking countries or who have not earned a bachelor's degree from the United States (IELTS and PTE-A also accepted). Please contact International Services at [global.usf.edu/is](mailto:global.usf.edu/is) for more information on international requirements.

\*GMAT/GRE waiver may be requested if the candidate meets one or more of the criteria:

- 3.50 cumulative GPA from USF, an accredited graduate level institution, or a Top 500 US News Best Global University.
- Minimum three years professional or managerial work experience.

## Financial Assistance

USF and the Muma College of Business offer a number of scholarships, graduate teaching assistantships, tutoring opportunities, and Student Excellence Grants to students. Please visit the USF Financial Aid website at [usf.edu/finaid](http://usf.edu/finaid) for other sources of financial assistance.

## How to Apply

Apply online at [usf.to/admissions](http://usf.to/admissions). Applications are evaluated upon submission, typically with decisions made within four weeks. Non-USF transcripts must accompany applications. Application deadlines are:

**Fall Start:** June 1 (for U.S. students)

**Spring Start:** October 15 (for U.S. students)

Our college is accredited by:



LEARN MORE AT  
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