

HOUSING SYSTEM FACILITIES

General

Upon issuance of the Series 2018 Certificates, the USF Financing Corporation Housing System Facilities consist of student housing facilities, including all existing residence halls and apartments located on the Tampa campus of the University in Hillsborough County, Florida; and the existing student housing facility; the new student housing and dining facility being constructed as part of the Series 2018 Project; the University Student Center (“USC”), a mixed use facility containing student housing and a student center, and a parking facility, all located at the University of South Florida St. Petersburg in Pinellas County, Florida (all of which are part of the Housing System); and any additional facilities, including but not limited to, additional student housing facilities that may be added at any future date.

The Tampa Campus

The student housing facilities located on the Tampa campus (the “Tampa Housing System”) are operated by the University’s Department of Housing & Residential Education. The Tampa Housing System currently provides facilities to accommodate 4,339 students and consists of the following facilities: Kosove Apartments, Beta Hall, Castor Hall, Maple Hall, Juniper and Poplar Halls, Holly Apartments, Magnolia Apartments, Cypress Hall & Apartments, and Special Purpose Housing (Greek Village). The facilities previously included Kappa Hall, Iota Hall, Lambda Hall, Mu Hall and Theta Hall. All five of these suite-style buildings were located in the Andros Complex and demolished in the summer of 2018. The current Tampa Housing System facilities are comprised of a combination of accommodation styles, including:

- Beta and Castor are two traditional corridor-style residence halls. These halls are comprised of individual bedrooms (single or double occupancy) along lengthy corridors with common bathroom facilities for each floor.
- Maple buildings A and B, Cypress buildings A and B, Juniper and Poplar make up another six suite-style buildings. These buildings are comprised of suites with two double occupancy bedrooms which share a bathroom and common space.
- Holly, Kosove, Magnolia and Cypress C and D are five apartment-style buildings. These apartments have two, three or four bedrooms (single or double occupancy) and share a kitchen and living area.
- There are fourteen duplexes (Special Purpose Housing). The Greek Village buildings are used by fraternities and sororities on campus. These units are comprised of single and double bedrooms with shared bathrooms and community kitchens, living rooms and chapter rooms.

All student rooms and apartments are completely furnished and rent includes all utilities (electric, water, heat and air conditioning, wireless internet and cable TV service).

The Argos Complex is comprised of the Kosove apartments, Beta Hall and Castor Hall. Originally, the Kosove building was a traditional residence hall comprised of double occupancy rooms arranged in a long-corridor style. In response to student demand studies, Kosove was renovated in 1998 and is now an apartment-style complex. Beta and Castor Halls were extensively renovated in 2004 and 2001, respectively. The renovations in these halls were primarily focused on creating additional housing options for freshman students.

The Holly apartment complex consists of seven three-story and four-story buildings with two and four bedroom apartments sharing a kitchen and living area. The Holly Complex includes multi-purpose and office space. Magnolia houses single students in seven buildings with two, three and four bedroom apartment-style units.

Cypress is arranged in suite-style (buildings A and B) and apartment (buildings C and D) configurations. Cypress features four-story and five-story buildings with either four bedroom apartment-style units or suite-style units with floor community lounges. The Cypress community includes a shared multi-purpose space.

Juniper and Poplar Halls opened in August 2009 and consist of two seven-story towers joined at the first floor by a dining facility, office complex and multi-purpose space. Juniper and Poplar houses primarily first-year students in suite-style units.

The Andros Complex was demolished in three phases. The first phase commenced in May 2016 with the demolition of three Andros student housing buildings, the Andros Center community building and dining, a laundry facility and the Andros pool. The second phase of demolition was completed in May 2017 and resulted in the demolition of one additional student housing building, two ancillary buildings and a laundry facility. The third phase of demolition was completed in the summer of 2018 with the remaining five student housing buildings, two ancillary buildings and a laundry facility. The Financing Corporation timed the demolition to allow the more profitable student housing buildings in the Andros Complex to stay online an additional two years to allow for the increase in rental rates to offset the loss of net revenues.

On September 30, 2016, the University of South Florida closed a Ground Sublease Agreement with HSRE Capstone Tampa, LLC for a public private partnership to develop a student housing project on the Tampa campus (the "P3 Student Housing Project"). The P3 Student Housing Project provides for 2,171 student housing beds plus dining and wellness facilities. The P3 Student Housing Project was delivered in two phases with the first phase delivering 876 student housing beds in fall 2017 and the second phase delivering 1,295 student housing beds in the fall of 2018. The University provides administration services to the P3 Student Housing Project and the Tampa Housing System receives \$1,250 per occupied revenue producing bed annually. This fee is subject to an annual adjustment of 2.5%.

Outlined in the table below are the Tampa residence halls comprising the current 4,339-capacity Tampa Housing System and the construction dates and designed capacity of each.

| <u>HOUSING FACILITY *</u> | <u>Construction Date</u> | <u>Designed Capacity</u> | |
|---|---------------------------------|---------------------------------|----------------------|
| | | <u>Single</u> | <u>Double</u> |
| ARGOS | | | |
| Kosove | 1961 (renovated 1998) | 77 | 180 |
| Beta | 1962 (renovated 2004) | 8 | 276 |
| Castor | 1963 (renovated 2001) | 19 | 344 |
| HOLLY | 2000 | 725 | 0 |
| MAGNOLIA | 2001 | 472 | 16 |
| MAPLE | 2003 | 8 | 220 |
| SPECIAL PURPOSE HOUSING (Greeks) | 2003 | 14 | 332 |
| CYPRESS | | | |
| Cypress Suites | 2004 | 10 | 292 |
| Cypress Apartments | 2004 | 296 | 0 |
| JUNIPER-POPLAR | | | |
| Juniper | 2009 | 12 | 408 |
| Poplar | 2009 | <u>18</u> | <u>612</u> |
| TOTAL | | <u>1,659</u> | <u>2,680</u> |

* No longer includes the student housing buildings in the Andros Complex which were demolished and removed from System Facilities. The Tampa Campus also includes 2,171 beds in the USF Village as part of a P3 Student Housing Project; however, these beds are not part of the System Facilities.

USF St. Petersburg

The University of South Florida St. Petersburg ("USFSP"), a separately accredited institution, opened its doors in the fall of 1965 serving upper classes only. In 1998, after 33 years of serving juniors, seniors, and graduate students, USFSP admitted a limited number of first-year students in a special Learning Community program. In 2000, USFSP admitted first- and second-year students in all programs, a step that provided increased choices for Pinellas County citizens, as well as enrollment growth. Presently, nearly 6,000 students are registered in 23

undergraduate and 17 graduate degree programs through the Colleges of Arts and Sciences, Business, and Education. USFSP is the only public university in Pinellas County, a county with nearly one million people.

The Florida Excellence in Higher Education Act of 2018 requires the USF System, which is comprised of the University of South Florida Tampa, USFSP and USF Sarasota-Manatee, to consolidate accreditations. The consolidated accreditation does not go into effect immediately; rather, it will be officially completed on July 1, 2020. During the transition, all campuses will retain their accreditation, and at no time will any University campus lapse in accreditation.

The student housing facilities located on the St. Petersburg campus (St. Petersburg Housing System) currently provide facilities to accommodate 553 students and consist of the following facilities: Residence Hall One, parking garage, and the University Student Center, a mixed use facility containing student housing and a student center.

The first USFSP residence hall opened in August 2006 and is located north of the Student Life Center (formerly the Campus Activities Center) on the corner of Dali Blvd South / 5th Avenue South and University Way / 2nd Street South. This residence hall, Residence Hall One (“RHO”), provides facilities to accommodate 352 resident students. The seven-story suite style residence hall consists of one, two or four bedrooms, single or double occupancy spaces in which residents share a bathroom, kitchen and common space amenities. There are 316 single occupancy bedroom units, six studio single occupancy units and twenty-eight double occupancy bedroom units. Seven of the single occupancy bedroom units are occupied by Resident Assistants (“RAs”), paraprofessional personnel. There is a full time professional staff apartment located on the ground floor and two graduate assistant apartments, one each on the second and seventh floors. All student suites include full kitchen appliances and furnishings to meet the needs of the contemporary college student. Housing fees include all utilities (electric, water, heat and air conditioning, local telephone service, wireless internet and cable TV service). The building has five community laundry facility locations. RHO has traditionally been an upper division facility.

The University Student Center (“USC”), a mixed-use facility containing 86,100 square feet of space of which 37,312 square feet are allocated to a student center and the balance to a student housing facility, opened in August 2012. The USC provides dining, conference and residential space to resident students and internal and external constituents. The student center portion of the USC is contained in a two-story structure and supports the student activities on campus by providing dining services, including dining service for the residential students assigned to the housing facilities, meeting spaces, a game room, a ballroom and pre-function spaces, an open atrium lobby area, interior and exterior seating, and ancillary support functions including a loading dock, storage area and general service areas. The USC also contains a six-story student housing facility consisting of an office suite and approximately 48,500 assignable square feet of residential units to accommodate 201 resident students in double occupancy units in double a loaded corridor configuration. Five RA spaces are included in the total number of bed spaces, and there is one graduate assistant unit on the second floor and one professional staff apartment located on the ground level. The residential units are adjacent to and on top of the student center. One large shared laundry facility is located on the third floor. The University assigns first time in college (“FTIC”) students to units located in the USC.

On July 27, 2018, the USF Financing Corporation, on behalf of USFSP issued a Request for Proposal to solicit responses from interested parties to contract for design and construction services to develop a new 375 bed residence hall with a new dining facility. The USF Financing Corporation received five proposals and issued and intent to award to a design build firm. The project has a target completion date of July 2020.

Parking Facility at USF St. Petersburg

The 1,167 space parking facility serves the academic core from the north side of the campus. Its location is prominent to one of the main campus entrances and has significant visual impact for visitors, students and staff arriving on 5th Avenue South and on 3rd Street South. The parking facility also houses the University Bookstore, police and parking offices, and a branch of the USF Federal Credit Union. The facility serves primarily student parking, but has a limited amount of visitor and staff parking.

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There are two major sources of revenues for this parking facility, which are included in System Revenues: permits and fees (parking violations). The parking permit rates for 2018-19 are:

| | | | |
|-----------------------------------|-----------|-------------------------------|----------|
| • Non-Resident Student – Annual | \$ 173.00 | • Off-Site Staff | \$ 56.00 |
| • Non-Resident Student – Semester | 88.00 | • Affiliates – Annual | 513.00 |
| • Resident Student – Annual | 232.00 | • Vendor – Annual | 374.00 |
| • Resident Student – Semester | 118.00 | • Motorcycle/Scooter – Annual | 58.00 |
| • Reserved Staff – Annual | 1,027.00 | • Monthly Permits | 49.00 |
| • Gold Staff Lots – Annual | 431.00 | • Daily Permits | 5.00 |
| • Green Staff Lots – Annual | 256.00 | | |
| • Green Staff Lots – Semester | 129.00 | | |

The parking permit rates and sales volume for fiscal years 2013-14 to 2017-18 are as follows:

| DECAL TYPE | COVERAGE | FY 2013-2014 | | FY 2014-2015 | | FY 2015-2016 | | FY 2016-2017 | | FY 2017-2018 | |
|---|----------|---------------|------------|---------------|-------------|---------------|------------|---------------|------------|---------------|-----------|
| | | # Issued | Cost | # Issued | Cost | # Issued | Cost | # Issued | Cost | # Issued | Cost |
| Non-Resident Student | Annual | 1,323 | \$173 | 1,316 | \$173 | 1,235 | \$173 | 1,484 | \$173 | 1,337 | \$173 |
| Non-Resident Student | Semester | 1,721 | \$88 | 1,657 | \$88 | 1,485 | \$88 | 1,522 | \$88 | 1,647 | \$88 |
| Resident Student | Annual | 187 | \$232 | 180 | \$232 | 238 | \$232 | 235 | \$232 | 250 | \$232 |
| Resident Student | Semester | 303 | \$118 | 285 | \$118 | 331 | \$118 | 298 | \$118 | 359 | \$118 |
| Reserved Staff | Annual | 4 | \$1,027 | 4 | \$1,027 | 3 | \$1,027 | 2 | \$1,027 | 2 | \$1,027 |
| Gold Staff | Annual | 202 | \$431 | 194 | \$431 | 229 | \$431 | 211 | \$431 | 232 | \$431 |
| Green Staff | Annual | 351 | \$256 | 348 | \$256 | 341 | \$256 | 371 | \$256 | 367 | \$256 |
| Green Staff | Semester | 75 | \$129 | 80 | \$129 | 74 | \$129 | 56 | \$129 | 77 | \$129 |
| Off-Site Staff | Annual | 72 | \$56 | 96 | \$56 | 89 | \$56 | 82 | \$56 | 101 | \$56 |
| Affiliates | Annual | 10 | \$513 | 8 | \$513 | 7 | \$513 | 5 | \$513 | 2 | \$513 |
| Vendor | Annual | 5 | \$374 | 6 | \$374 | 20 | \$374 | 7 | \$374 | 6 | \$374 |
| Motorcycle / Scooter | Annual | 41 | \$58 | 35 | \$58 | 37 | \$58 | 36 | \$58 | 38 | \$58 |
| Monthly | Monthly | 88 | \$49 | 73 | \$49 | 97 | \$49 | 278 | \$49 | 137 | \$49 |
| Daily | Daily | 7,102 | \$5 | 6,066 | \$5 | 10,250 | \$5 | 17,952 | \$5 | 20,073 | \$5 |
| Total Number of Permits & Percent Change of Permits Sold⁽¹⁾⁽²⁾⁽³⁾ | | 11,484 | 12% | 10,348 | -10% | 14,436 | 40% | 22,539 | 56% | 24,628 | 9% |

Notes:

(1) The 10% decrease in permit sales volume from FY 2013-14 to FY 2014-15 is due to the loss of a parking lot, decrease in enrollment, and USFSP students were inadvertently directed to purchase permits from USF Tampa.

(2) The 40% increase in permit sales from FY 2014-15 to FY 2015-2016 is due to (a) the recapture of USFSP students that were inadvertently directed to purchase permits from USF Tampa during the prior year and (b) including the parking permit machine located in the garage in Daily permits, not previously reported in this table. Prior years revenue were adjusted to include revenue from the permit machine.

(3) The 56% increase in permit sales from FY 2015-16 to FY 2016-17 is due to: (a) increase in monthly permits due to construction companies using USFSP parking facilities and vendors using monthly instead of annual; (b) temporary staff purchasing monthly instead of semester; and (c) students purchasing daily permits through the meter machine in the garage instead of parking at the metered city spaces.

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Rental Rates

Rental rates for the University's residence halls are reviewed on an annual basis. The Assistant Vice President of Housing & Residential Education meets with housing staff in the fall semester to develop a budget proposal, review enrollment projections, and assess the level of revenues needed to support operations for the subsequent academic year and summer session. If a rate increase is recommended, the Residence Hall Association, Student Government, and the campus newspaper are informed through meetings and written communications during each spring semester. These individuals do not have the opportunity to vote on the rental rate proposal. The Department of Housing & Residential Education submits the recommendation prior to February 1 of each year to the University President's Office for approval. The proposal is subsequently forwarded to the University Board of Trustees for their concurrence. Rental rates are generally adjusted only once per year and any increase in rental rates do not become effective until August of the year in which the University Board of Trustees approves such increase. In May 2016 and October 2016, respectively, the USF Board of Trustees approved three-year rate structures for the Tampa campus and the St. Petersburg campus to allow for strategic planning related to deferred maintenance and capital investment.

The tables below list the types of living accommodations in the Tampa Housing System and the St. Petersburg Housing System available to students and the related historical and projected rental rates on a per student, per semester basis for each academic year.

Tampa Housing System Schedule of Historical & Projected Rental Rates

(Rates are Per Semester)

| Description | Historical | | | | | Projected | | |
|--------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| | <u>2014-15</u> | <u>2015-16</u> | <u>2016-17</u> | <u>2017-18</u> | <u>2018-19</u> | <u>2019-20</u> | <u>2020-21</u> | <u>2021-22</u> |
| Single Room | \$3,300 | \$3,300 | \$3,432 | \$3,800 | \$3,980 | \$4,100 | \$4,223 | \$4,350 |
| Double Room | \$2,200 | \$2,200 | \$2,480 | \$2,780 | \$2,954 | \$3,043 | \$3,134 | \$3,228 |

1. A semester consists of approximately four months.
2. All facilities are air conditioned, furnished and include cable television, wireless internet, and utilities.
3. Projected rates reflect an annual increase of 3.0% in fiscal years 2019, 2020 and 2021. The rates may change based on annual market and needs analysis.
4. These rates are not applicable to the P3 Student Housing Project

Sources: USF Tampa Housing and Residential Education

St. Petersburg Housing System Schedule of Historical & Projected Rental Rates

(Rates are Per Semester)

| Description | Historical | | | | | Projected | | |
|-------------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|-----------------------|
| | <u>2014-15</u> | <u>2015-16</u> | <u>2016-17</u> | <u>2017-18</u> | <u>2018-19</u> | <u>2019-20</u> | <u>2020-21</u> | <u>2021-22</u> |
| Single Room | \$3,922 | \$3,922 | \$3,922 | \$4,197 | \$4,491 | \$4,671 | \$4,811 | \$4,955 |
| Double Room | \$3,784 | \$3,784 | \$3,784 | \$4,049 | \$4,332 | \$4,505 | \$4,640 | \$4,780 |
| Triple Room | \$2,922 | \$2,922 | \$2,922 | \$2,922 | \$2,922 | \$2,922 | \$3,010 | \$3,100 |
| Double Room (Affiliate) | N/A | \$4,984 | \$4,984 | \$4,984 | N/A | N/A | N/A | N/A |

1. A semester consists of approximately four months.
2. All facilities are air conditioned, furnished and include cable television, wireless internet, and utilities.
3. RHO spaces have full kitchens with appliances, table and chairs.
4. Projected rates reflect annual increases of 4% in fiscal year 2020 (excluding Triple Room), 3% in fiscal year 2021, and 3% in fiscal year 2022. The rates may change based on annual market and needs analysis and Board approval.

Sources: USFSP Housing Department

On both the Tampa and St. Petersburg campuses, the University rents rooms and apartments located within the System Facilities to students attending the summer semesters. Also during the summer, the University rents space contained within the System Facilities to entities that hold conventions, conferences, clinics, camps and other events at the University. The revenues received from these non-student rentals are reflected in the line item "Other Rental Income" in the "Housing System Historical Summary of Revenues and Expenditures" table herein.

Tampa Student Housing Payments

Rental rates for student rooms are set each academic year in accordance with guidelines established by the University. The academic year contract is divided into two semesters for payment purposes. A prepayment or an approved prepayment deferment is required when electronically completing the contract for room assignment. After the room assignments process is complete, the amount due for the fall semester is paid by November 1 with the spring semester payment due by March 1. Students with financial aid awards and the prepaid college program are given payment deferments until later in the semester when financial aid checks are received. Students are charged a 5% late fee for any balance owed for the prior term. The late fee is assessed on the 15th day of the first month of the subsequent semester. The University has a collection rate of 98% of the housing fees assessed to students.

Comparison of Off-Campus Housing Rates

The following tables represent rental rate information obtained via a market survey conducted in November 2017 for popular off-campus commercial apartment/housing facilities accommodating University of South Florida Tampa Campus students.

**Tampa Housing System
Survey of Off-Campus/Private Housing Facilities ⁽¹⁾⁽²⁾**

| Facility | Bed/Bath | Monthly Cost ⁽³⁾ | Yearly Cost ⁽³⁾ | Furnished | Deposit |
|---------------------------------------|-----------------|------------------------------------|-----------------------------------|------------------|----------------|
| Campus Club | 4/4 | \$620 | \$7,440 | Yes | \$99 |
| The Province | 4/4 | 659 | 7,908 | Yes | 100 |
| 42 North | 4/4 | 610 | 7,320 | Yes | 0 |
| Malibu | 4/4 | 650 | 7,800 | Yes | 0 |
| 40/50 Lofts | 4/4 | 700 | 8,400 | Yes | 0 |
| Avalon Heights | 4/4 | 694 | 8,328 | Yes | 200 |
| The Venue at North Campus | 4/4.5 | 679 | 8,148 | Yes | 0 |
| College Court | 4/4 | 620 | 7,440 | Yes | 150 |
| Campus Lodge | 4/4 | 500 | 6,000 | Yes | 200 |
| Monticello | 4/4 | 610 | 7,320 | Yes | 150 |
| USF Cypress Apartments ⁽³⁾ | 4/2 | 1,095 | 8,756 | Yes | 0 |
| USF Holly Apartments ⁽³⁾ | 4/2 | 1,095 | 8,756 | Yes | 0 |

⁽¹⁾ Source: USF Tampa Housing and Residential Education.

⁽²⁾ Rental rate information for Family Apartments is no longer included as the University phased out its only family housing units in May 2017. The family units were converted to house traditional undergraduate students.

⁽³⁾ Cost is per student and assumes four students per unit. Students have the option of an eight month housing contract in these facilities that correspond to the academic year. The cost for the USF beds in the yearly cost column represents the cost of the academic year contract obligation. The rates for these units also include the cost of electricity, water, cable television, high-speed wireless internet access, 24 hour emergency maintenance, live-in staff, programming and academic resources.

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The following table represents rental rate information obtained via a market survey conducted in October 2018 for popular off-campus commercial apartment/housing facilities accommodating University of South Florida St. Petersburg Campus students.

**St. Petersburg Housing System
Survey of Off-Campus/Private Housing Facilities ⁽¹⁾**

| Facility | Bed/Bath | Monthly Cost Per Person | Yearly Cost | Furnished |
|--|-----------------|--------------------------------|--------------------|------------------|
| 633 8 th St N | Studio/1 | \$895 | \$10,740 | No |
| 310 13 th Ave | Studio/1 | 750 | 9,000 | No |
| 1023 Locust St NE | Studio/1 | 750 | 9,000 | No |
| 635 12th Ave NE | 1/1 | 1,450 | 17,400 | No |
| Skyline Fifth Apartments | 2/2 | 1,027 | 12,324 | No |
| Waterside at Coquina Key | 2/2 | 821 | 9,852 | No |
| Fusion 1560 | 2/2 | 1,074 | 12,888 | No |
| Beacon 430 | 2/2 | 1,295 | 15,540 | No |
| St. Charles Row Apartment Residences | 2/2 | 599 | 7,188 | No |
| Sienna Bay Apartments | 2/2 | 577 | 6,924 | No |
| Osprey Pointe | 2/1 | 475 | 5,700 | No |
| Enclave at Sabal Pointe | 2/2 | 600 | 7,200 | No |
| Residence Hall One 4 Person Suite ⁽²⁾ | 4/2 | 872 | 7,844 | Yes |

⁽¹⁾ Market research indicates that there are no true comparable facilities located in close proximity to campus.

⁽²⁾ Source: USF St. Petersburg Housing and Residential Education Department. Cost of RHO units includes utilities, internet and cable. This is not included at other facilities. Academic year total cost is based on nine months; 12-month occupancy is not available.

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Demand for On-Campus Housing

Demand for housing on the Tampa Campus has increased over the past ten years. The University's efforts to continually improve the residence halls as well as house students who have formerly been ineligible to live on campus, will result in enhanced and more comprehensive housing opportunities for all students.

Tampa Housing System Occupancy Statistics

| Academic Year | Fall | Student Headcount ⁽¹⁾ | Housing Capacity ⁽²⁾ | Number of Resident Students | Fall Occupancy Rate |
|------------------|------------------------|-------------------------------------|------------------------------------|-----------------------------------|---------------------------|
| 2009-2010 | 2009 ⁽³⁾ | 38,521 | 5,224 | 4,923 | 94% |
| 2010-2011 | 2010 ⁽⁴⁾ | 38,919 | 5,224 | 5,556 | 106% |
| 2011-2012 | 2011 | 37,958 | 5,224 | 5,121 | 98% |
| 2012-2013 | 2012 ⁽⁴⁾ | 38,561 | 5,224 | 5,460 | 105% |
| 2013-2014 | 2013 | 39,421 | 5,208 | 5,116 | 98% |
| 2014-2015 | 2014 ⁽⁴⁾ | 40,190 | 5,144 | 5,543 | 107% |
| 2015-2016 | 2015 ⁽⁴⁾ | 40,301 | 5,144 | 5,574 | 108% |
| 2016-2017 | 2016 ⁽⁴⁾⁽⁵⁾ | 40,799 | 4,795 | 5,095 | 106% |
| 2017-2018 | 2017 ⁽⁴⁾⁽⁵⁾ | 41,770 | 4,730 | 4,644 | 98% |
| 2018-2019 | 2018 ⁽⁵⁾⁽⁶⁾ | 42,055 | 4,351 | 4,001 | 92% |

⁽¹⁾ Student Headcount includes full-time and part-time students on the Tampa campus each fall semester. Non-degree seeking students are not included. Fall 2018 figures are preliminary.

⁽²⁾ This column represents the original designed capacity of student beds (revenue and non-revenue generating). Housing capacity does not include temporary capacity increases or off-site housing utilized to accommodate additional students. Housing capacity also does not include capacity designated for special programs for which the Housing department may receive reimbursements.

⁽³⁾ In fall 2009, Juniper-Poplar Hall opened, thereby increasing housing capacity.

⁽⁴⁾ In fall 2010, 2012 and 2014 through 2017, students in excess of 100% capacity were accommodated by increasing unit density and by converting showrooms to student occupied space.

⁽⁵⁾ Housing Capacity decreased in fall 2016, fall 2017 and fall 2018 due to the demolition of the Andros housing facilities, which had previously contained doubled and tripled student bedrooms.

⁽⁶⁾ In fall 2017 and fall 2018 an additional 1,976 student beds were added to the Tampa campus inventory in the USF Village as part of the Ground Sublease Agreement with HSRE Capstone Tampa LLC. These beds are not included in the table above.

Source: USF InfoCenter and USF Tampa Housing and Residential Education

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Demand for housing on the St. Petersburg Campus has remains strong. See below for occupancy statistics for the last ten years.

**St. Petersburg Housing System
Occupancy Statistics**

| Academic Year | Fall | Student Headcount ⁽¹⁾ | Housing Capacity ⁽²⁾ | Number of Resident Students | Fall Occupancy Rate |
|---------------|------------------------|----------------------------------|---------------------------------|-----------------------------|---------------------|
| 2009-2010 | 2009 ⁽³⁾ | 3,748 | 351 | 363 | 103% |
| 2010-2011 | 2010 ⁽³⁾ | 3,837 | 351 | 415 | 118% |
| 2011-2012 | 2011 ⁽³⁾ | 4,186 | 351 | 457 | 130% |
| 2012-2013 | 2012 ⁽³⁾ | 4,471 | 546 | 584 | 107% |
| 2013-2014 | 2013 ⁽³⁾ | 4,504 | 546 | 551 | 101% |
| 2014-2015 | 2014 ⁽³⁾⁽⁴⁾ | 4,368 | 546 | 511 | 94% |
| 2015-2016 | 2015 ⁽³⁾ | 4,481 | 541 | 626 | 116% |
| 2016-2017 | 2016 ⁽³⁾ | 4,586 | 541 | 654 | 121% |
| 2017-2018 | 2017 ⁽³⁾ | 4,731 | 541 | 680 | 126% |
| 2018-2019 | 2018 ⁽³⁾⁽⁵⁾ | 4,600 | 541 | 599 | 111% |

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- (1) Student Headcount includes full-time and part-time students on the St. Petersburg Campus each fall semester. Non-degree seeking students are not included. Fall 2018 figures are preliminary.
- (2) This column represents the design capacity of permanent bed spaces available in regularly occupied student rooms. This only includes billable capacity. Housing capacity does not include temporary capacity increases or off-site housing utilized to accommodate additional students. Housing capacity also does not include capacity designated for special programs for which the Housing department may receive reimbursements.
- (3) From fall 2009 to 2018, temporary capacity increases were utilized as needed to accommodate additional students. Spaces are reconfigured to increase occupancy in excess of design capacity (i.e. tripling the double/double suites and shifting the 7 paraprofessional staff into a single room within a four-bedroom suite, and reconfiguring the former RA studio spaces to accommodate two students per room). USFSP has also utilized spaces in the St. Petersburg Bayfront Hilton hotel as a temporary housing location.
- (4) FTIC admission was down 19% in fall 2014 due to increased GPA and SAT score requirements for freshman students, resulting in fewer beds filled by first year students.
- (5) Total student headcount decreased in fall 2018 due to modified admission requirements implemented across the USF System in anticipation of consolidation. Resident students decreased in fall 2018 due to the discontinuation of affiliate housing.

Source: USF Infocenter, USFSP Admin/Finance and USFSP Housing and Residential Education.

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Housing System Special Purpose Financial Reports

The following tables represent financial information provided by the University for the Housing System.

UNIVERSITY OF SOUTH FLORIDA Tampa Housing System

Combined Statements of Activities and Changes in Net Assets Historical Summary of Fiscal Balances (Unaudited Special Purpose Financial Reports)

Fiscal Year Ended June 30,

| | <u>2014</u> | <u>2015</u> | <u>2016</u> | <u>2017</u> | <u>2018</u> |
|--|----------------------------|----------------------------|----------------------------|----------------------------|----------------------------|
| Assets ⁽¹⁾ | | | | | |
| Cash & Investments | \$21,999,345 | \$22,212,765 | \$20,933,309 | \$15,173,040 | \$9,439,433 |
| Designated Reserves ⁽²⁾ | 11,597,457 | 11,643,886 | 11,690,531 | 11,752,020 | 11,909,954 |
| Accounts Receivable ⁽³⁾ | 1,293,174 | 1,075,266 | 1,517,026 | 2,870,716 | 1,894,716 |
| Deposits ⁽⁴⁾ | <u>0</u> | <u>0</u> | <u>1,000,000</u> | <u>0</u> | <u>0</u> |
| Total Assets | <u>\$34,889,976</u> | <u>\$34,931,917</u> | <u>\$35,140,866</u> | <u>\$29,795,776</u> | <u>\$23,244,103</u> |
| Liabilities | | | | | |
| Current Liabilities | \$1,708,025 | \$2,524,217 | \$2,035,279 | \$1,324,346 | \$1,163,137 |
| Deferred Revenue ⁽³⁾ | <u>0</u> | <u>0</u> | <u>0</u> | <u>1,200,000</u> | <u>0</u> |
| Total Liabilities | \$1,708,025 | \$2,524,217 | \$2,035,279 | \$2,524,346 | \$1,163,137 |
| Net Change in Fund Balance | \$2,286,950 | \$(774,252) | \$697,887 | \$(5,834,157) | \$(5,190,465) |
| Fund Balance Beginning of Year | <u>30,895,001</u> | <u>33,181,952</u> | <u>32,407,700</u> | <u>33,105,587</u> | <u>27,271,430</u> |
| Fund Balance End of Year | <u>\$33,181,951</u> | <u>\$32,407,700</u> | <u>\$33,105,587</u> | <u>\$27,271,430</u> | <u>\$22,080,965</u> |
| Total Liabilities and Fund Equity | <u>\$34,889,976</u> | <u>\$34,931,917</u> | <u>\$35,140,866</u> | <u>\$29,795,776</u> | <u>\$23,244,103</u> |

NOTES

- (1) Capital assets and related outstanding debt are maintained at the University System level or by the Financing Corporation, not at the Housing System level. As a result, these activities are not included in this financial report.
- (2) Designated reserves are funds segregated in amounts equal to maximum annual debt service pursuant to bond agreements.
- (3) If fiscal year 2017, \$1,200,000 was booked as a receivable from HSRE Capstone Tampa, LLC for accelerated construction of the USF Village. The payment was received in fiscal year 2018.
- (4) The \$1,000,000 deposit in fiscal year 2016 represents two prepayments of \$500,000 each made to HSRE Capstone Tampa, LLC in May/June 2016 for pre-development expenses for design & due diligence.

Source: University of South Florida

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UNIVERSITY OF SOUTH FLORIDA
Tampa Housing System
Historical Summary of Revenues and Expenditures ⁽¹⁾
(Unaudited Special Purpose Financial Reports)

Fiscal Year Ended June 30,

| | <u>2014</u> | <u>2015</u> | <u>2016</u> | <u>2017</u> | <u>2018</u> |
|--|----------------------------|----------------------------|----------------------------|----------------------------|----------------------------|
| Operating Income | | | | | |
| Student Housing Rental Income ⁽²⁾ | \$30,449,053 | \$33,016,272 | \$33,054,977 | \$33,984,096 | \$34,314,247 |
| Other Rental Income ⁽²⁾ | 1,758,773 | 1,905,227 | 1,969,843 | 2,274,923 | 2,402,148 |
| Other Income | <u>848,563</u> | <u>858,551</u> | <u>944,887</u> | <u>956,647</u> | <u>2,252,392</u> |
| Total Operating Income | \$33,056,389 | \$35,780,050 | \$35,969,707 | \$37,215,666 | \$38,968,787 |
| Operating Expenses | | | | | |
| Salaries and Benefits ⁽⁴⁾ | \$7,128,172 | \$7,652,995 | \$7,960,165 | \$8,419,812 | \$9,074,616 |
| Direct Operating Expenses ⁽⁵⁾ | 5,526,042 | 6,946,523 | 7,519,724 | 8,660,193 | 9,456,027 |
| Telephone and Utilities ⁽⁶⁾ | 3,949,109 | 4,051,521 | 3,592,414 | 3,510,148 | 3,555,598 |
| Administrative Overhead | <u>964,261</u> | <u>1,092,137</u> | <u>1,107,451</u> | <u>1,202,278</u> | <u>1,224,508</u> |
| Total Operating Expenses | \$17,567,584 | \$19,743,176 | \$20,179,754 | \$21,792,431 | \$23,310,749 |
| Net Operating Income | \$15,488,805 | \$16,036,875 | \$15,789,953 | \$15,423,235 | \$15,658,038 |
| Interest on Investments | <u>112,240</u> | <u>130,814</u> | <u>131,151</u> | <u>177,154</u> | <u>369,906</u> |
| Net Operating Income Plus Interest | \$15,601,045 | \$16,167,689 | \$15,921,104 | \$15,600,389 | \$16,027,944 |
| Other Expenses | | | | | |
| Other Non-Operating Revenue ⁽⁷⁾ | \$0 | \$0 | \$0 | \$0 | \$(1,200,000) |
| Net Transfers to USFFC for Debt Service ⁽⁸⁾ | 12,356,128 | 12,996,761 | 12,427,693 | 12,348,395 | 12,313,295 |
| Capital Outlay & Major Improvements ⁽⁵⁾ | <u>957,967</u> | <u>3,945,179</u> | <u>2,795,524</u> | <u>9,086,151</u> | <u>10,105,114</u> |
| Total Other Expenses | \$13,314,095 | \$16,941,940 | \$15,223,217 | \$21,434,546 | \$21,218,409 |
| Net Change in Fund Balance | \$2,286,950 | \$(774,251) | \$697,887 | \$(5,834,157) | \$(5,190,465) |
| Fund Balance Beginning of Year | <u>30,895,001</u> | <u>33,181,952</u> | <u>32,407,700</u> | <u>33,105,587</u> | <u>27,271,430</u> |
| Fund Balance End of Year | <u>\$33,181,951</u> | <u>\$32,407,700</u> | <u>\$33,105,587</u> | <u>\$27,271,430</u> | <u>\$22,080,965</u> |

NOTES

- (1) Capital assets and related outstanding debt are maintained at the University System level or by the Financing Corporation, not at the Housing System level. As a result, these activities are not included in this financial report.
- (2) The increase in rental revenues in fiscal years 2015 and 2016 is due to occupancy exceeding 100%. The increase in rental revenues in fiscal year 2017 is due to an average 8% rate increase. The increase in rental revenues in fiscal year 2018 is due to an average 6.5% rate increase, offset by a decrease in revenues related to the demolition of the Andros Complex.
- (3) The increase in other rental revenues in fiscal years 2017 and 2018 is due to an increase in the number of cancellations and related fees due to the removal of the First Year live-on requirement starting in fall 2016.
- (4) The increases in salaries and benefits in fiscal years 2015 through 2018 are due to annual state-mandated wage and benefit increases and due to hiring additional staff to support services provided to the P3 Project.
- (5) The increases in direct operating expenses and capital outlay in fiscal years 2015 through 2018 are due to an increased number of facility reinvestment projects, including roof repairs and replacements, mailroom renovation, elevator repairs, upgrade of security cameras and upgrades to kitchens, bathrooms and flooring in various units.
- (6) The decrease in telephone and utilities expense in fiscal year 2016 is due to a credit received for a previous overbilling, and due to the demolition of three buildings in the Andros Complex.
- (7) One-time payment from HSRE Capstone Tampa, LLC for the accelerated construction of the USF Village.
- (8) Gross housing revenues are transferred to the Financing Corporation (USFFC) for payment of housing debt service and related costs. USFFC remits remaining amounts back to the University for housing operating expenses.

Source: University of South Florida

UNIVERSITY OF SOUTH FLORIDA
St. Petersburg Housing System
RESIDENCE HALL ONE

Combined Statements of Activities and Changes in Net Assets
Historical Summary of Fiscal Balances
(Unaudited Special Purpose Financial Reports)

Fiscal Year Ended June 30,

| | <u>2014</u> | <u>2015</u> | <u>2016</u> | <u>2017</u> | <u>2018</u> |
|--|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|
| Assets ⁽¹⁾ | | | | | |
| Cash & Investments | \$1,276,331 | \$1,763,332 | \$2,762,150 | \$3,451,596 | \$3,471,541 |
| Designated Reserves ⁽²⁾ | 1,051,413 | 1,055,603 | 1,059,832 | 1,065,407 | 1,079,725 |
| Accounts Receivable | <u>181,548</u> | <u>171,271</u> | <u>253,461</u> | <u>231,804</u> | <u>188,676</u> |
| Total Assets | <u>\$2,509,292</u> | <u>\$2,990,206</u> | <u>\$4,075,443</u> | <u>\$4,748,807</u> | <u>\$4,739,941</u> |
| Liabilities | | | | | |
| Current Liabilities | \$118,319 | \$161,291 | \$110,225 | \$119,026 | \$24,396 |
| Deferred Revenue | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> |
| Total Liabilities | \$118,319 | \$161,291 | \$110,225 | \$119,026 | \$24,396 |
| Net Change in Fund Balance | \$386,630 | \$437,942 | \$1,136,303 | \$664,564 | \$85,763 |
| Fund Balance Beginning of Year | <u>2,004,343</u> | <u>2,390,973</u> | <u>2,828,915</u> | <u>3,965,218</u> | <u>4,629,781</u> |
| Fund Balance End of Year | <u>\$2,390,973</u> | <u>\$2,828,915</u> | <u>\$3,965,218</u> | <u>\$4,629,781</u> | <u>\$4,715,545</u> |
| Total Liabilities and Fund Equity | <u>\$2,509,292</u> | <u>\$2,990,206</u> | <u>\$4,075,443</u> | <u>\$4,748,807</u> | <u>\$4,739,941</u> |

NOTES

- (1) Capital assets and related outstanding debt are maintained at the University System level or by the Financing Corporation, not at the Housing System level. As a result, these activities are not included in this financial report.
- (2) Designated reserves are funds segregated in amounts equal to maximum annual debt service pursuant to bond agreements.

Source: University of South Florida and USFSP

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UNIVERSITY OF SOUTH FLORIDA
St. Petersburg Housing System
RESIDENCE HALL ONE
Historical Summary of Revenues and Expenditures ⁽¹⁾
(Unaudited Special Purpose Financial Reports)

Fiscal Year Ended June 30,

| | <u>2014</u> | <u>2015</u> | <u>2016</u> | <u>2017</u> | <u>2018</u> |
|--|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|
| Operating Income | | | | | |
| Student Housing Rental Income ⁽²⁾⁽³⁾ | \$2,765,534 | \$2,915,636 | \$3,587,445 | \$3,393,211 | \$3,672,031 |
| Other Rental Income | 36,453 | 51,398 | 27,966 | 47,256 | 62,610 |
| Other Income | <u>25,936</u> | <u>20,087</u> | <u>415</u> | <u>47,889</u> | <u>19,317</u> |
| Total Operating Income | \$2,827,923 | \$2,987,121 | \$3,615,826 | \$3,488,356 | \$3,753,958 |
| Operating Expenses | | | | | |
| Salaries and Benefits ⁽³⁾⁽⁴⁾ | \$383,000 | \$247,496 | \$405,448 | \$441,743 | \$490,950 |
| Direct Operating Expenses ⁽²⁾⁽³⁾ | 495,379 | 474,507 | 970,260 | 1,094,340 | 1,613,641 |
| Telephone and Utilities | 268,578 | 256,685 | 272,006 | 302,330 | 373,046 |
| Administrative Overhead | <u>67,386</u> | <u>58,214</u> | <u>98,494</u> | <u>109,177</u> | <u>148,273</u> |
| Total Operating Expenses | \$1,214,676 | \$1,036,902 | \$1,746,208 | \$1,947,590 | \$2,625,910 |
| Net Operating Income | \$1,613,247 | \$1,950,219 | \$1,869,618 | \$1,540,767 | \$1,128,048 |
| Interest on Investments | <u>7,664</u> | <u>9,545</u> | <u>11,727</u> | <u>21,115</u> | <u>59,376</u> |
| Net Operating Income Plus Interest | \$1,620,911 | \$1,959,764 | \$1,881,345 | \$1,561,882 | \$1,187,423 |
| Other Expenses | | | | | |
| Net Transfers to USFFC for Debt Service ⁽⁵⁾ | \$1,213,733 | \$1,465,116 | \$745,042 | \$897,318 | \$1,092,131 |
| Net Transfers to (from) Other USF Funds | 20,548 | 56,706 | 0 | 0 | 0 |
| Capital Outlay & Major Improvements | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>9,529</u> |
| Total Other Expenses | \$1,234,281 | \$1,521,821 | \$745,042 | \$897,318 | \$1,101,660 |
| Net Change in Fund Balance | \$386,630 | \$437,942 | \$1,136,303 | \$664,564 | \$85,763 |
| Fund Balance Beginning of Year | <u>2,004,343</u> | <u>2,390,973</u> | <u>2,828,915</u> | <u>3,965,218</u> | <u>4,629,781</u> |
| Fund Balance End of Year | <u>\$2,390,973</u> | <u>\$2,828,915</u> | <u>\$3,965,218</u> | <u>\$4,629,781</u> | <u>\$4,715,545</u> |

NOTES

- (1) Capital assets and related outstanding debt are maintained at the University System level or by the Financing Corporation, not at the Housing System level. As a result, these activities are not included in this financial report.
- (2) The increase in student housing rental income and the corresponding increase in salaries and direct operating expenses in fiscal year 2016, and continuing into fiscal year 2017, is due to occupancy levels exceeding 100% in the residence halls and associated charges at a local hotel to accommodate overflow.
- (3) The increase in student housing rental income in fiscal year 2018 is due to an average 4.3% rate increase. Starting in fiscal year 2016 and continuing through fiscal year 2018, the increase in direct operating expenses is due to a number of facility reinvestment projects.
- (4) Salaries and benefits declined in fiscal year 2015 due to a delay in filling a director-level position. The position was filled in fiscal year 2016. Increases in subsequent years are due to state-mandated wage and benefit increases.
- (5) Gross housing revenues are transferred to the Financing Corporation (USFFC) for payment of housing debt service and related costs on the housing facilities. USFFC remits remaining amounts back to the University for housing operating expenses. The decrease in the transfer in fiscal year 2016 is due to a debt refunding resulting in lower debt service costs. Additionally, in fiscal years 2016 and 2017, the utilization of excess funds held at the Trustee resulted in a lower required transfer.

Source: University of South Florida and USFSP

UNIVERSITY OF SOUTH FLORIDA
St. Petersburg Housing System
UNIVERSITY STUDENT CENTER – HOUSING

Combined Statements of Activities and Changes in Net Assets
Historical Summary of Fiscal Balances
(Unaudited Special Purpose Financial Reports)

Fiscal Year Ended June 30,

| | <u>2014</u> | <u>2015</u> | <u>2016</u> | <u>2017</u> | <u>2018</u> |
|--|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|
| Assets ⁽¹⁾ | | | | | |
| Cash & Investments | \$614,859 | \$332,091 | \$558,078 | \$874,324 | \$1,174,610 |
| Designated Reserves ⁽²⁾ | 1,031,665 | 1,250,823 | 1,255,833 | 1,262,439 | 1,279,405 |
| Accounts Receivable | <u>22,733</u> | <u>10,462</u> | <u>9,304</u> | <u>30,214</u> | <u>18,853</u> |
| Total Assets | <u>\$1,669,257</u> | <u>\$1,593,376</u> | <u>\$1,823,215</u> | <u>\$2,166,977</u> | <u>\$2,472,868</u> |
| Liabilities | | | | | |
| Current Liabilities | \$3,816 | \$6,250 | \$2,783 | \$12,268 | \$7,130 |
| Deferred Revenue | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> |
| Total Liabilities | \$3,816 | \$6,250 | \$2,783 | \$12,268 | \$7,130 |
| Net Change in Fund Balance | \$280,989 | \$(78,315) | \$233,307 | \$334,277 | \$311,029 |
| Fund Balance Beginning of Year | <u>1,384,451</u> | <u>1,665,441</u> | <u>1,587,126</u> | <u>1,820,433</u> | <u>2,154,709</u> |
| Fund Balance End of Year | <u>\$1,665,441</u> | <u>\$1,587,126</u> | <u>\$1,820,433</u> | <u>\$2,154,709</u> | <u>\$2,465,738</u> |
| Total Liabilities and Fund Equity | <u>\$1,669,257</u> | <u>\$1,593,376</u> | <u>\$1,823,215</u> | <u>\$2,166,977</u> | <u>\$2,472,868</u> |

NOTES

- (1) Capital assets and related outstanding debt are maintained at the University System level or by the Financing Corporation, not at the Housing System level. As a result, these activities are not included in this financial report.
- (2) Designated reserves are funds segregated in amounts equal to maximum annual debt service pursuant to bond agreements.

Source: University of South Florida and USFSP

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UNIVERSITY OF SOUTH FLORIDA
St. Petersburg Housing System
UNIVERSITY STUDENT CENTER – HOUSING
Historical Summary of Revenues and Expenditures ⁽¹⁾
(Unaudited Special Purpose Financial Reports)

Fiscal Year Ended June 30,

| | <u>2014</u> | <u>2015</u> | <u>2016</u> | <u>2017</u> | <u>2018</u> |
|--|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|
| Operating Income | | | | | |
| Student Housing Rental Income ⁽²⁾ | \$1,314,543 | \$1,054,801 | \$1,440,524 | \$1,512,651 | \$1,546,145 |
| Other Rental Income | 10,722 | 58,717 | 9,826 | 340 | 120 |
| Other Income | <u>1,245</u> | <u>(4,525)</u> | <u>12,786</u> | <u>54,976</u> | <u>63,219</u> |
| Total Operating Income | \$1,326,510 | \$1,108,993 | \$1,463,136 | \$1,567,967 | \$1,609,484 |
| Operating Expenses ⁽³⁾ | | | | | |
| Salaries and Benefits | \$45,527 | \$242,328 | \$119,198 | \$110,020 | \$176,599 |
| Direct Operating Expenses | 102,247 | 151,949 | 192,177 | 192,434 | 169,641 |
| Telephone and Utilities | 79,786 | 122,202 | 88,347 | 106,150 | 144,947 |
| Administrative Overhead | <u>12,795</u> | <u>30,430</u> | <u>22,913</u> | <u>24,584</u> | <u>28,764</u> |
| Total Operating Expenses | \$240,355 | \$546,909 | \$422,635 | \$433,188 | \$519,950 |
| Net Operating Income | \$1,086,155 | \$562,084 | \$1,040,501 | \$1,134,779 | \$1,089,534 |
| Interest on Investments | <u>5,683</u> | <u>6,611</u> | <u>6,729</u> | <u>10,468</u> | <u>30,458</u> |
| Net Operating Income Plus Interest | \$1,091,838 | \$568,695 | \$1,047,230 | \$1,145,247 | \$1,119,992 |
| Other Expenses | | | | | |
| Net Transfers to USFFC for Debt Service ⁽⁴⁾ | \$810,849 | \$861,846 | \$813,923 | \$810,970 | \$808,963 |
| Net Transfers to (from) Other USF Funds | 0 | (214,836) | 0 | 0 | 0 |
| Capital Outlay & Major Improvements | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> |
| Total Other Expenses | \$810,849 | \$647,010 | \$813,923 | \$810,970 | \$808,963 |
| Net Change in Fund Balance | \$280,989 | \$(78,315) | \$233,307 | \$334,277 | \$311,029 |
| Fund Balance Beginning of Year | <u>1,384,451</u> | <u>1,665,441</u> | <u>1,587,126</u> | <u>1,820,433</u> | <u>2,154,709</u> |
| Fund Balance End of Year | <u>\$1,665,441</u> | <u>\$1,587,126</u> | <u>\$1,820,433</u> | <u>\$2,154,709</u> | <u>\$2,465,738</u> |

NOTES

- (1) Capital assets and related outstanding debt are maintained at the University System level or by the Financing Corporation, not at the Housing System level. As a result, these activities are not included in this financial report.
- (2) The decrease in student housing rental income in fiscal year 2015 is due to a decrease in first-time-in-college (FTIC) student enrollment (housing in the Student Center is primarily dedicated to FTIC students). Upperclassmen were placed in Residence Hall One (USF St. Petersburg's first residence hall), and occupancy of that facility exceeded 100% in fall 2015. Beginning fiscal year 2016, Student Center housing is offered to more upperclassmen to ensure consistent occupancy across the campus. Increases in fiscal years 2016 and 2017 are due to occupancy exceeding 100%. The increase in fiscal year 2018 is due to an average rate increase of 4.3%.
- (3) Operating expenses are increasing each year as the housing center programs continue to mature and increase in size.
- (4) Gross housing revenues are transferred to the Financing Corporation (USFFC) for payment of housing debt service and related costs on the housing facilities. USFFC remits remaining amounts back to the University for housing operating expenses.

Source: University of South Florida and USFSP

UNIVERSITY OF SOUTH FLORIDA
St. Petersburg Housing System
PARKING GARAGE ONE

Combined Statements of Activities and Changes in Net Assets
Historical Summary of Fiscal Balances
(Unaudited Special Purpose Financial Reports)

Fiscal Year Ended June 30,

| | <u>2014</u> | <u>2015</u> | <u>2016</u> | <u>2017</u> | <u>2018</u> |
|--|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|
| Assets ⁽¹⁾ | | | | | |
| Cash & Investments ⁽²⁾ | \$532,362 | \$273,111 | \$624,552 | \$1,105,091 | \$1,380,009 |
| Designated Reserves ⁽³⁾ | 718,110 | 720,972 | 723,860 | 727,667 | 737,446 |
| Accounts Receivable | <u>53,123</u> | <u>22,381</u> | <u>31,492</u> | <u>20,415</u> | <u>30,817</u> |
| Total Assets | <u>\$1,303,595</u> | <u>\$1,016,464</u> | <u>\$1,379,904</u> | <u>\$1,853,173</u> | <u>\$2,148,272</u> |
| Liabilities | | | | | |
| Current Liabilities | \$7,142 | \$6,030 | \$1,406 | \$16,546 | \$9,389 |
| Deferred Revenue | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> |
| Total Liabilities | \$7,142 | \$6,030 | \$1,406 | \$16,546 | \$9,389 |
| Net Change in Fund Balance | \$180,640 | \$(286,019) | \$368,064 | \$458,129 | \$302,256 |
| Fund Balance Beginning of Year | <u>1,115,813</u> | <u>1,296,453</u> | <u>1,010,434</u> | <u>1,378,498</u> | <u>1,836,627</u> |
| Fund Balance End of Year | <u>\$1,296,453</u> | <u>\$1,010,434</u> | <u>\$1,378,498</u> | <u>\$1,836,627</u> | <u>\$2,138,883</u> |
| Total Liabilities and Fund Equity | <u>\$1,303,595</u> | <u>\$1,016,464</u> | <u>\$1,379,904</u> | <u>\$1,853,173</u> | <u>\$2,148,272</u> |

NOTES

- (1) Capital assets and related outstanding debt are maintained at the University System level or by the Financing Corporation, not at the Housing System level. As a result, these activities are not included in this financial report.
- (2) The decreases in cash & investments and fund balance in fiscal year 2015 are due to replacement of lighting fixtures, purchase of solar panels and other minor renovation projects.
- (3) Designated reserves are funds segregated in amounts equal to maximum annual debt service pursuant to bond agreements.

Source: University of South Florida and USFSP

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UNIVERSITY OF SOUTH FLORIDA
St. Petersburg Housing System
PARKING GARAGE ONE
Historical Summary of Revenues and Expenditures ⁽¹⁾
(Unaudited Special Purpose Financial Reports)

Fiscal Year Ended June 30,

| | <u>2014</u> | <u>2015</u> | <u>2016</u> | <u>2017</u> | <u>2018</u> |
|--|---------------------------|---------------------------|---------------------------|---------------------------|---------------------------|
| Operating Income | | | | | |
| Parking Fees | \$288,216 | \$271,435 | \$279,191 | \$282,268 | \$291,513 |
| Parking Permit Sales ⁽²⁾ | 633,008 | 642,385 | 659,054 | 718,345 | 754,940 |
| Parking Fines Income ⁽³⁾ | 116,080 | 71,247 | 86,521 | 105,750 | 89,085 |
| Other Income ⁽⁴⁾ | <u>331,804</u> | <u>270,433</u> | <u>298,749</u> | <u>343,759</u> | <u>283,570</u> |
| Total Operating Income | \$1,369,108 | \$1,255,500 | \$1,323,515 | \$1,450,122 | \$1,419,108 |
| Operating Expenses | | | | | |
| Salaries and Benefits ⁽⁵⁾ | \$211,535 | \$201,861 | \$243,645 | \$244,673 | \$215,198 |
| Direct Operating Expenses ⁽⁶⁾ | 147,352 | 417,162 | 129,801 | 161,849 | 244,572 |
| Telephone and Utilities | 155,692 | 83,984 | 67,253 | 72,212 | 74,738 |
| Administrative Overhead | <u>28,803</u> | <u>43,539</u> | <u>25,629</u> | <u>28,672</u> | <u>23,454</u> |
| Total Operating Expenses | \$543,382 | \$746,546 | \$466,328 | \$507,406 | \$557,961 |
| Net Operating Income | \$825,726 | \$508,954 | \$857,187 | \$942,716 | \$861,147 |
| Interest on Investments | <u>4,329</u> | <u>4,912</u> | <u>4,873</u> | <u>8,038</u> | <u>24,764</u> |
| Net Operating Income Plus Interest | \$830,055 | \$513,866 | \$862,060 | \$950,754 | \$885,911 |
| Other Expenses | | | | | |
| Net Transfers to USFFC for Debt Service ⁽⁷⁾ | \$649,415 | \$745,297 | \$403,964 | \$482,512 | \$583,655 |
| Capital Outlay & Major Improvements | <u>0</u> | <u>54,588</u> | <u>90,032</u> | <u>10,113</u> | <u>0</u> |
| Total Other Expenses | \$649,415 | \$799,885 | \$493,996 | \$492,625 | \$583,655 |
| Net Change in Fund Balance | \$180,640 | \$(286,019) | \$368,064 | \$458,129 | \$302,256 |
| Fund Balance Beginning of Year | <u>1,115,813</u> | <u>1,296,452</u> | <u>1,010,434</u> | <u>1,378,498</u> | <u>1,836,627</u> |
| Fund Balance End of Year | <u>\$1,296,452</u> | <u>\$1,010,434</u> | <u>\$1,378,498</u> | <u>\$1,836,627</u> | <u>\$2,138,883</u> |

NOTES

- (1) Capital assets and related outstanding debt are maintained at the University System level or by the Financing Corporation, not at the Housing System level. As a result, these activities are not included in this financial report.
- (2) The increase in permit sales in fiscal year 2014 is primarily due to an increase in the volume of permits sold, but also due to a 5% increase in permit rates.
- (3) The decrease in parking fines income in fiscal year 2015 is due to a change in application of the enforcement policy.
- (4) The decrease in other income in fiscal year 2015 is due to lower commission generated by the bookstore.
- (5) The decrease in salaries and benefits in fiscal year 2018 is due to vacant positions not being filled during the fiscal year.
- (6) The increase in direct operating expenses in fiscal year 2015 is due to replacement of lighting fixtures, purchase of solar panels and other minor renovation projects.
- (5) Gross parking revenues are transferred to the Financing Corporation (USFFC) for payment of debt service and related costs. USFFC remits remaining amounts back to the University for parking expenses. The decrease in the transfer in fiscal year 2016 is due to a debt refunding resulting in lower debt service costs.

Source: University of South Florida and USFSP

UNIVERSITY OF SOUTH FLORIDA
St. Petersburg Housing System
UNIVERSITY STUDENT CENTER – STUDENT CENTER

Combined Statements of Activities and Changes in Net Assets
Historical Summary of Fiscal Balances
(Unaudited Special Purpose Financial Reports)

Fiscal Year Ended June 30,

| | <u>2014</u> | <u>2015</u> | <u>2016</u> | <u>2017</u> | <u>2018</u> |
|--|-------------------------|---------------------------|---------------------------|---------------------------|---------------------------|
| Assets ⁽¹⁾ | | | | | |
| Cash & Investments | \$768,823 | \$683,763 | \$969,892 | \$1,355,221 | \$1,859,014 |
| Accounts Receivable ⁽²⁾ | <u>142,659</u> | <u>731,380</u> | <u>123,568</u> | <u>141,106</u> | <u>195,789</u> |
| Total Assets | <u>\$911,482</u> | <u>\$1,415,143</u> | <u>\$1,093,460</u> | <u>\$1,496,326</u> | <u>\$2,054,803</u> |
| Liabilities | | | | | |
| Current Liabilities | \$24,382 | \$7,042 | \$6,607 | \$14,217 | \$38,753 |
| Deferred Revenue | <u>90,850</u> | <u>0</u> | <u>0</u> | <u>0</u> | <u>0</u> |
| Total Liabilities | \$115,232 | \$7,042 | \$6,607 | \$14,217 | \$38,753 |
| Net Change in Fund Balance | \$140,372 | \$611,851 | \$(321,248) | \$395,256 | \$533,941 |
| Fund Balance Beginning of Year | <u>655,878</u> | <u>796,250</u> | <u>1,408,101</u> | <u>1,086,853</u> | <u>1,482,109</u> |
| Fund Balance End of Year | <u>\$796,250</u> | <u>\$1,408,101</u> | <u>\$1,086,853</u> | <u>\$1,482,109</u> | <u>\$2,016,050</u> |
| Total Liabilities and Fund Equity | <u>\$911,482</u> | <u>\$1,415,143</u> | <u>\$1,093,460</u> | <u>\$1,496,327</u> | <u>\$2,054,803</u> |

NOTES

- (1) Capital assets and related outstanding debt are maintained at the University System level or by the Financing Corporation, not at the Housing System level. As a result, these activities are not included in this financial report.
- (2) The increase in accounts receivable in fiscal year 2015 is due to a change in billing cycle from prior years (billing in June vs. July).

Source: University of South Florida and USFSP

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UNIVERSITY OF SOUTH FLORIDA
St. Petersburg Housing System
UNIVERSITY STUDENT CENTER – STUDENT CENTER

Historical Summary of Revenues and Expenditures ⁽¹⁾
(Unaudited Special Purpose Financial Reports)

Fiscal Year Ended June 30,

| | <u>2014</u> | <u>2015</u> | <u>2016</u> | <u>2017</u> | <u>2018</u> |
|--|-------------------------|---------------------------|---------------------------|---------------------------|---------------------------|
| Operating Income ⁽²⁾ | | | | | |
| Auxiliary Revenue – Meal Plans ⁽³⁾ | \$1,663,079 | \$2,435,159 | \$1,447,778 | \$2,365,856 | \$2,455,292 |
| A&S Fees – Allocation | 1,773,803 | 1,664,669 | 1,712,370 | 1,731,244 | 1,787,945 |
| Other Income | <u>340,623</u> | <u>218,850</u> | <u>314,501</u> | <u>363,142</u> | <u>363,066</u> |
| Total Operating Income | \$3,777,505 | \$4,318,678 | \$3,474,649 | \$4,460,242 | \$4,606,303 |
| Operating Expenses ⁽⁴⁾ | | | | | |
| Salaries and Benefits | \$516,801 | \$551,108 | \$547,447 | \$526,140 | \$625,208 |
| Direct Operating Expenses | 2,279,772 | 2,052,321 | 2,399,159 | 2,665,577 | 2,916,028 |
| Telephone and Utilities | 90,161 | 118,126 | 81,229 | 102,139 | 143,873 |
| Administrative Overhead ⁽⁵⁾ | <u>170,263</u> | <u>163,032</u> | <u>180,986</u> | <u>196,975</u> | <u>(180,445)</u> |
| Total Operating Expenses | \$3,056,997 | \$2,884,587 | \$3,208,821 | \$3,490,832 | \$3,504,665 |
| Net Operating Income | \$720,508 | \$1,434,091 | \$265,828 | \$969,411 | \$1,101,638 |
| Interest on Investments | <u>3,200</u> | <u>4,395</u> | <u>4,346</u> | <u>8,696</u> | <u>25,303</u> |
| Net Operating Income Plus Interest | \$723,708 | \$1,438,486 | \$270,174 | \$978,106 | \$1,126,942 |
| Other Expenses | | | | | |
| Net Transfers to USFFC for Debt Service ⁽⁶⁾ | \$582,085 | \$671,921 | \$584,481 | \$581,895 | \$582,859 |
| Net Transfers to (from) Other USF Funds | 0 | 154,714 | 0 | 0 | 0 |
| Capital Outlay & Major Improvements | <u>1,251</u> | <u>0</u> | <u>6,941</u> | <u>955</u> | <u>10,142</u> |
| Total Other Expenses | \$583,336 | \$826,635 | \$591,422 | \$582,850 | \$593,001 |
| Net Change in Fund Balance | \$140,372 | \$611,851 | \$(321,248) | \$395,256 | \$533,941 |
| Fund Balance Beginning of Year | <u>655,878</u> | <u>796,250</u> | <u>1,408,101</u> | <u>1,086,853</u> | <u>1,482,109</u> |
| Fund Balance End of Year | <u>\$796,250</u> | <u>\$1,408,101</u> | <u>\$1,086,853</u> | <u>\$1,482,109</u> | <u>\$2,016,050</u> |

NOTES

- (1) Capital assets and related outstanding debt are maintained at the University System level or by the Financing Corporation, not at the Housing System level. As a result, these activities are not included in this financial report.
- (2) Other than the lease payments described in (6) below and the revenues related to housing, University Student Center revenues are not included within the System Revenues and do not secure any certificates secured under the Master Trust Agreement other than the allocable portion of the Series 2010A&B Certificates.
- (3) The increase in meal plan revenues in fiscal year 2015 is due to charging Fall 2015 (fiscal year 2016 revenue) meal plans in June 2015 instead of July 2015. This resulted in a \$700,347 overstatement of revenues in fiscal year 2015, and a related understatement of revenues in fiscal year 2016.
- (4) Operating expenses are increasing each year as the student center programs continue to mature and increase in size.
- (5) In fiscal year 2018, administrative overhead was adjusted to compensate for prior years' overbilling of pass-through charges related to the meal plan. Meal plan sales are made on behalf of the dining services provider. The University collects the revenues from students and transfers it back to the dining services provider. These transfers were inadvertently charged overhead in prior years.
- (6) The University Student Center makes lease payments to USFFC equal to 100% of outstanding debt service allocable to the Student Center portion of the facility.

Source: University of South Florida and USFSP

University of South Florida
USF Financing Corporation Housing System
5-YEAR HISTORICAL AND PROJECTED DEBT SERVICE COVERAGE (1)
As of June 30, 2018

| | Historical | | | | | Budget |
|---|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
| | <u>FY 2013-14</u> | <u>FY 2014-15</u> | <u>FY 2015-16</u> | <u>FY 2016-17</u> | <u>FY 2017-18</u> | <u>FY 2018-19</u> |
| Operating Revenues | | | | | | |
| Tampa Housing (2) | \$33,056,389 | \$35,780,050 | \$35,969,707 | \$37,215,666 | \$38,968,787 | \$37,810,398 |
| St. Petersburg Existing Housing (3) | 2,827,923 | 2,987,121 | 3,615,826 | 3,488,356 | 3,753,958 | 3,370,832 |
| St. Petersburg Student Center Housing (4) | 1,326,510 | 1,108,993 | 1,463,136 | 1,567,967 | 1,609,484 | 1,674,825 |
| St. Petersburg Parking (5) | 1,369,108 | 1,255,500 | 1,323,515 | 1,450,122 | 1,419,108 | 1,459,850 |
| Marshall Student Center Lease (6) | 3,130,357 | 3,151,622 | 0 | 0 | 0 | 0 |
| St. Petersburg Student Center Lease (7) | 556,964 | 557,259 | 558,068 | 556,541 | 556,220 | 536,778 |
| New St. Petersburg Housing Project (8) | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Pledged Housing System Revenues | \$42,267,252 | \$44,840,545 | \$42,930,252 | \$44,278,652 | \$46,307,557 | \$44,852,683 |
| Annual Debt Service - Housing System: | | | | | | |
| Prior COPs - Series 2005A (9) | \$4,072,638 | \$3,981,637 | \$0 | \$0 | \$0 | \$0 |
| Prior COPs - Series 2005C (6) | 2,608,631 | 2,626,352 | 0 | 0 | 0 | 0 |
| Existing COPs - Series 2010A (7) | 429,000 | 429,236 | 433,362 | 429,363 | 429,962 | 429,025 |
| Existing COPs - Series 2010B (7)(10) | 866,266 | 866,715 | 864,470 | 864,919 | 863,572 | 430,888 |
| Existing COPs - Series 2012A (11) | 3,774,443 | 3,689,045 | 3,720,431 | 4,011,425 | 4,005,025 | 3,998,425 |
| Existing COPs - Series 2012B (11) | 4,710,335 | 4,682,899 | 4,678,965 | 4,669,494 | 4,760,300 | 4,821,348 |
| Existing COPs - Series 2015A (9) | 0 | 154,190 | 3,734,244 | 3,737,494 | 3,735,094 | 3,739,094 |
| COPs, Series 2018 (footnote) (8) | 0 | 0 | 0 | 0 | 0 | 0 |
| COPs, Series 2019 (footnote) (10) | 0 | 0 | 0 | 0 | 0 | 388,408 |
| Total Housing System Debt Service | \$16,461,313 | \$16,430,074 | \$13,431,472 | \$13,712,695 | \$13,793,953 | \$13,807,188 |
| Estimated Maximum Annual Debt Service | \$16,461,313 | \$16,430,074 | \$13,712,695 | \$13,712,695 | \$13,851,464 | \$15,844,269 |
| Coverage Ratios - Housing System: | | | | | | |
| Annual Debt Service - Housing System | 2.57x | 2.73x | 3.20x | 3.23x | 3.36x | 3.25x |
| Maximum Annual Debt Service - Housing System | 2.57x | 2.73x | 3.13x | 3.23x | 3.34x | 2.83x |
| | | | | | | |
| Total Housing System Revenues Pledged | \$42,267,252 | \$44,840,545 | \$42,930,252 | \$44,278,652 | \$46,307,557 | \$44,852,683 |
| Operating Expenses (12) | | | | | | |
| Tampa Housing (2) | \$17,567,584 | \$19,743,176 | \$20,179,754 | \$21,792,431 | \$23,310,749 | \$22,865,076 |
| St. Petersburg Existing Housing (3) | 1,214,676 | 1,036,902 | 1,746,208 | 1,947,590 | 2,625,910 | 2,283,909 |
| St. Petersburg Student Center Housing (4) | 240,355 | 546,909 | 422,635 | 433,188 | 519,950 | 502,526 |
| St. Petersburg Parking (5) | 543,382 | 746,546 | 466,328 | 507,406 | 557,961 | 460,197 |
| New St. Petersburg Housing Project (8) | 0 | 0 | 0 | 0 | 0 | 0 |
| Total Housing System Expenses | \$19,565,997 | \$22,073,533 | \$22,814,925 | \$24,680,615 | \$27,014,570 | \$26,111,708 |
| Operating Income (Loss) | \$22,701,255 | \$22,767,012 | \$20,115,327 | \$19,598,037 | \$19,292,987 | \$18,740,975 |
| Add: Interest Income | 129,916 | 151,882 | 154,480 | 216,775 | 484,504 | 479,000 |
| Projected Net Income | \$22,831,171 | \$22,918,894 | \$20,269,807 | \$19,814,812 | \$19,777,491 | \$19,219,975 |
| Implied Net Coverage Ratios - Total Housing System | | | | | | |
| For Information Purposes Only, Pledge is Gross | | | | | | |
| Annual Debt Service - Housing System | 1.39x | 1.39x | 1.51x | 1.44x | 1.43x | 1.39x |
| Maximum Annual Debt Service - Housing System | 1.39x | 1.39x | 1.48x | 1.44x | 1.43x | 1.21x |

Notes & Assumptions

- (1) The financial information related to revenues and expenses was provided by the University of South Florida.
- (2) Tampa Housing revenues in FY 2017-18 are higher than the prior year due to an increase in average rental rates of 9%. Expenses in 2017-18 were higher due to repair/maintenance/renovation projects completed during the year. Tampa Housing's 2018-19 revenue projection is based on a 6.5% increase in rental rates and 95% occupancy. Tampa Housing's 2018-19 expense projection is based on planned expenses for the year.
- (3) St. Petersburg Housing revenues in FY 2017-18 are higher than the prior year due to an increase in average rental rates of 4.3%. Expenses in 2017-18 were higher due to hiring for vacant positions and repair/maintenance/renovation projects completed during the year. St. Petersburg Housing's 2018-19 revenue projection is based on a 4.3% increase in rental rates and 120% occupancy. St. Petersburg Housing's 2018-19 expense projection is based on planned expenses for the year.
- (4) St. Petersburg Student Center Housing revenues in FY 2017-18 are higher than the prior year due to an increase in average rental rates of 4.3%. Expenses in 2017-18 were higher due to hiring for vacant positions and repair/maintenance/renovation projects completed during the year. St. Petersburg Student Center Housing's 2018-19 revenue projection is based on a 4.3% increase in rental rates and 95% occupancy. St. Petersburg Student Center Housing's 2018-19 expense projection is based on planned expenses for the year.
- (5) St. Petersburg Parking revenues are projected to remain flat in FY 2018-19. St. Petersburg Parking's 2018-19 expense projection is based on planned expenses for the year.
- (6) Marshall Center Lease Payments were equal to 120% of the debt service on the Series 2005C Certificates. On May 6, 2015, the Series 2005C Certificates were refunded with the Series 2015 Bonds and, in connection therewith, the Marshall Center is no longer a Housing System Facility.
- (7) St. Petersburg Student Center Lease Payments are equal to 100% of Series 2010A Certificates and Series 2010B Certificates debt service allocable to the Student Center portion of the facility.
- (8) On January 16, 2019, the USF Financing Corporation issued \$30,140,000 Series 2018 Certificates of Participation to fund the costs of the new USF St. Petersburg Housing and Dining Project. The Certificates were issued at a tax-exempt all-in fixed interest rate of 3.99%. Bond proceeds included \$2,010,000 for capitalized interest during construction of the Project. The 375-bed Project is anticipated to open in August 2020.
- (9) On May 6, 2015, the Series 2015A Certificates were issued to currently refund the outstanding Series 2005A Certificates.
- (10) On January 16, 2019, the Series 2019 Certificates were issued to advance refund the outstanding Series 2010B Build America Bonds.
- (11) The Series 2005B Certificates and Series 2007 Certificates were variable rate demand certificates and were refinanced in October 2012 with the Series 2012A Certificates and the Series 2012B Certificates, respectively, and both were issued as variable rate certificates and privately placed with a bank. On May 6, 2015, simultaneously with the issuance of the Series 2015A Certificates, the Series 2012A Certificates were remarketed to a long term fixed rate.
- (12) Operating Expenses include Bad Debt Expenses and Administrative Overhead.